# SAMAH SAID

Industrial Engineering and Management



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27.04.1993



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### **PROFILES**

An Independent and passionately curious engineer, skilled in research and coordination. I developed my skills in data analysis, analytical thinking, project management, and programming in my BSc. Through different jobs, I acquired an understanding of the shipping industry by mapping the carrier processes and analyzing their data. The other jobs helped me to develop my planning and coordination skills.

### **EDUCATION**

09.2020 - present MSc in Industrial Engineering and Management

DTU, Lyngby, Denmark

09.2017 - 06.2020 BSc in Manufacturing and Operation Engineering

University of Aalborg, Copenhagen, Denmark

2014 - 2016 Preparatory Engineering, two-semester

University of Cairo, Cairo, Egypt

2008 - 2011 High school

Abo dieb school, Zabadani, Syria

#### **WORK EXPERIENCE**

08.2020 - present SDU University - Technology and Innovation department

Research assistant working remotely in a shipping research project

- Data collection and analysis

- Model development

02.2020 - 12.2020 Digital Container Shipping Association (DCSA)

Student assistant

- Business Process Model and Notation mapping

- Documentation

- Automate the repetitive tasks

- Contribute to creating a glossary of International Shipping Terms

04.2019 - 02.2020 Aalborg University - production and material department

Student assistant at Copenhagen campus

- Coordination

- Planning e.g. logistics planning

- Administrative tasks

05.2017 - 05.2019 Sweeties

Candy store assistant, Copenhagen

10.2016 - 01.2017 Danefæ

Clothe Store assistant for Halloween and Christmas season in Tivoli, Copenhagen

## **LANGUAGES**

English Danish

Arabic

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- ✓ Optimistic
- ✓ Organized

**PERSONALITY** 

- ✓ Cultured

- ✓ Self-Confidence
- ✓ Honest
- ✓ Reliable

## **SOFTWARE SKILLS**

Microsoft Office Microsoft Excel

Tableau Python

C++

Autodesk inventor

R studio Matlab

SQL

Integer programming

Sparx systems enterprise architect \* \* \* \* \* \* \*

## **SKILLS**

- ✓ Adaptability and ability to work under pressure
- ✓ Collaboration & Teamwork
- ✓ Problem Solving & Analytical Thinking
- ✓ Operations Research
- ✓ Management Science
- ✓ Time Management
- ✓ Management methodologies e.g. agile, waterfall and stage-gate.
- ✓ Good communication
- ✓ Lean and Six Sigma
- ✓ Data analysis
- ✓ Adaptability and ability to work under pressure

## **PROJECTS**

02.2020 - 06.2020: Thesis in collaboration with J.Lauritzen, the topic is related to spare items planning in Marine Diesel Engine.

09.2019 - 12.2019: Semester project in collaboration with DFDS, develop a forecasting model that can increase the quality and efficiency of stowage planning for the Ro-Ro ferries

### **COURSES**

06. 2020 - present: Circular Economy, Delftx, ed

12. 2018: Data Science, IBM, Coursera

10. 2018: Python for everyone, University of Michigan, Coursera

## **VOLUNTEER WORK**

2016: Syrian culture institute, cultural work

Denmark, Copenhagen

2015: Red Cross office, translator for Arabic speakers

Denmark, Grenaa

2015: Second-hand shop, work assistant

Denmark, Grenaa

2014: Language school, translator for Arabic speakers

Denmark, Gjern

2013: Ennab Balade magazine, freelance journalist

Egypt, Cairo

2012-2014: SMC, Syrian Media Center, freelance journalist

Egypt, Cairo

### **HOBBY**

Reading, photographing, traveling, volunteering and writing