# Theodosios Kokotas | Curriculum Vitae

Phempel Kollegiet, Lyngby, Denmark

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Sex: Male | Date of birth: 12/01/1993 | Nationality: Greek



I am an ambitious student from DTU, with strong engineering background, and passion for new technologies, whiling to become a successful Project Manager. I am seeking for an opportunity to develop and demonstrate my administrative and Project Management skills and optimize organization processes. I have guite a few work experiences, so I am aiming to cooperate with a dynamic and energetic working team.

### **Education**

2017-2019 MSc Inductrial Engineering Management | Technical University of Denmark, Denmark

- o Study line: Innovation and Strategic Management
- o Courses: Project Management, Technology and Innovation Management, Technology, Economics, Management and Organization, Strategy and Planning methods. All courses passed with 10 and 12.

2011-2016 BSc+ MSc Production Engineering and Management | Technical University of Crete, Greece

- o Five years combined Bachelor + Master study circle completed. Diploma of Mechanical Engineer of Production and Management.
- o Publication: A multiple criteria approach for airline passenger satisfaction measurement and service quality improvement | Published in 02/10/2017 at Elsevier Special issue: Journal of air transport management. With Tsafarakis Stelios
- o Thesis: Measuring passenger satisfaction of airline companies Aegean and Ryanair | Thesis Assessment: 10/10 (Excellent) | Thesis advisor: *Tsafarakis Stelios*

2014-2015 Mechanical Engineering (Erasmus+) | Czech Technical University in Prague, Czech Republic

 Erasmus+ study program in English language for two semesters, in CTU. Scholarship of high performance obtained, and ten subjects passed.

#### **Certifications**

o **Project Management Certification ISO 21500:2013** | *Jan 2018 Fonden Dansk Standard* | Copenhagen, Denmark

## **Work Experience**

Oct 2017- Feb 2018 Supply Responsible - Bartender (Part time job)

Noho ApS | Copenhagen, Denmark

Managing logistics in the bar- restaurant, and supporting main bartenders

Oct 2016- Aug 2017 Assistant to Project Manager / Overview marketing activities

Kokotas Air conditioners LTD | Athens, Greece

- o Managing big client portfolio such as the Greek Army, the American Embassy.
- Overviewing Marketing activities (leaflets, ads) and new website launch
- o Assisting Project Manager of HVAC Projects, administrative, scheduling.



o Updating KPIs, developing new Differentiation Strategy

#### Nov 2016- Jul 2017

#### Mandatory military service (Part time)

Greek Army | Athens, Greece

- o Position: Supply Chain Logistics responsible.
- o Cutting 20% of resources and expenditures by optimizing logistics and ordering

#### Jun 2016- Sept 2016

#### Anti - Money Laundering Specialist (Full time)

Western Union European Operations Center | Vilnius, Lithuania

 Working with data analysis on a specialized software to investigate transactions for potential fraud, and prevented ~60 suspicious transactions per day

#### Jun 2015- Aug 2016

#### Internship (Full time)

Toshiba - Carrier South Eastern Europe S.A. | Athens, Greece

- o Represented Toshiba at Dixons S.E. Europe SA airport store, as marketing responsible
- o Assistant to Marketing & Sales Manager; helping with administrative and ad hoc tasks.

#### Jun 2005- Aug 2015

#### Summer Job

Kokotas Air conditioners LTD | Athens, Greece

- o Involved every summer in various tasks of Sales, marketing, Accounting, logistics.
- o Assistant of executives (rotation): Mechanical Engineers, Project Managers

## **Grants, awards and scholarships**

- Certificate of Recognition: The most driven | Sept 2016
   Western Union Processing UAB | Vilnius, Lithuania
- o Prize for excellence in performance as an Erasmus student | Jul 2015 Greek State Scholarship Foundation

## **Certifications, academic courses and seminars**

- o **Exploring the modern world of IT** (co-organizer ) | *Mar 2016 Bauman Moscow State Technical University* | Moscow, Russian Federation
- Event on education improvement (co-organizer) | Jul 2014
   Technical University of Cluj Napoca | Cluj Napoca, Romania
- IT and Entrepreneurship | Sept 2012
   Kiev Polytechnic Institute | Kiev, Ukraine
- Social Media Seminar (participant) | Jul 2011
   AMC Consultants | Athens, Greece

## **Software and Language skills**

- o **Software skills:** Microsoft Office™ (Powerpoint/Excel/Word™) | Microsoft Video Maker™
- Language skills: English: C2 (ECPE, University of Michigan | IELTS) | Danish: A1 (Learning) | Greek: Mother Tongue | Russian: A2 | Czech: A1

#### Extra curricular activities

- o Teacher of Greek language (volunteer ) | Sept 2014- Jul 2015 | ISC, Prague , Czech Republic
- Vice President for Corporate relations (Board member) | Sept 2012- 2013
   Board of European Students of Technology Chania, Greece