

EDUCATION



COSMINA OLTEAN

MASTER STUDENT IN INDUSTRIAL ENGINEERING AND MANAGEMENT

During these years I started to appreciate more and more the field of my studies. I finally understand my personal affinity with it. Meanwhile I also discovered my interest in education. After my master's degree I would like to combine those fields and create my own peculiar career.

INTERESTS

Management
Education
Sustainability
Soft Skills
Japanese culture and traditions
Psychology

Danish University of Technology 2021

In September I have started the MSc at DTU in Industrial Engineering and Management. After this first semester I decided to follow the path related to innovation and sustainability since is the one I find most affinity with. Study at DTU is one of the best decisions I have ever made: I love the teaching approach and learning in groups. It is such a stimulating environment full of opportunities!

Sapienza University of Rome 2018 - 2021

On 26 of May 2021, I graduated at Sapienza in BSc of Management Engineering. The overall grade was 89/110. Some of my highest grades were in managerial subjects (Economics Applied to Engineering and Business Management) and IT subjects (Computer Science, Telecommunications and Databases).

EXPERIENCE

Da Basso Restaurant and Pizzeria Waitress

September 2021

As soon as I arrived in Denmark, I found this job in an Italian restaurant located in Kongens Lyngby. It is an interesting experience since I have never worked as waitress before. I had to learn some things from scratch and adapt some of my skills to a completely different environment. Now I am having a lot of fun working there, but at the same time I would love to find a job that brings me closer to the professional figure I want to become in the future.

HiQ Solutions Sales Assistant

August 2020 – January 2021

HiQ is a start-up that develops IT solutions for other companies. Its solutions are mainly based on IoT and Power BI. Our main responsibility as sales assistants was to find interested companies and establish a first contact with them.

Infol Trainer in Soft Skills

2019 – 2020

Infol is an association that provides courses and trainings (in English) on different levels. I have salutary worked for them as a trainer in Soft Skills and as an Italian – Romanian translator.

SKILL HIGHLIGHTS

Languages

Italian mother tongue
Romanian mother tongue
English C1

Programming

JavaScript, Python, HTML, AMPL,
MySQL, Julia

Microsoft Office

Excel
Word
PowerPoint

SimaPro

Soft Skills

Team Working
Problem Solving
Proactivity

CONTACT

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BEST Rome Tor Vergata

Volunteer

2016 – 2022

BEST is an European association for students of technology. Here I developed both Soft Skills useful in any context and Hard Skills in Fundraising and Project Management. I had the opportunity not only to learn them through trainings but also to apply them during my career in BEST.

Relevant positions:

2019 – 2021 Junior Soft Skills Trainer

As a trainer I have to regularly held sessions about different topics around Europe, both online and live. One session usually lasts four hours, so we sometimes design them in pairs. Tools and techniques I always use are: 4MAT, public speaking, briefing and debriefing, goals setting and scheduling.

2017 – 2018 Local Vice President for Corporate Relations

Part of the responsibility is to be in contact with BEST stakeholders and find new partners to collaborate with. In order to develop useful skills for the position, I participated in an event about fundraising focusing mainly on persuasion, negotiation, offer making, calling and meeting theory. At the beginning of the mandate, I formed a team to help me creating and enhancing the stakeholders network and together we created a plan for the year by using project management and strategic planning tools.

2016 – 2017 Main Organiser of EBEC Local

By covering this role, I have learnt most of the basic soft skills needed in an association as teamwork, leadership and motivation, conflict solving, effective meetings, etc.